

Freight rates for carriage-free delivery by train and truck

Effective for deliveries as of 1 April 2011. This list applies in conjunction with the **Price Lists** and is subject to the **General Terms and Conditions for Delivery and Payment** of Salzgitter Flachstahl GmbH. Prices are in €/tonne excluding tax.

1. Germany

1.1 Shipment by rail

The distance from the basing point to the station of destination shall be calculated acc. to the Deutsche Eisenbahn- und Gütertarif (DEGT) [German Rail and Freight Rates]. The following carriage supplements shall apply – ex basing point.

from km (DEGT)	carriage suppl. in €/t	from km (DEGT)	carriage suppl. in €/t	from km (DEGT)	carriage suppl. in €/t
0	4,20	111	11,89	361	23,68
8	4,31	116	11,99	371	23,68
11	4,61	121	12,10	381	24,60
14	5,02	126	12,20	391	24,60
17	5,33	131	12,40	401	25,73
20	5,64	136	12,51	421	26,86
23	5,95	141	12,61	441	27,98
26	6,25	146	12,71	461	29,21
29	6,46	151	12,92	481	30,34
32	6,66	156	13,22	501	31,47
35	6,97	161	13,43	521	32,29
38	7,18	166	13,63	541	33,01
41	7,38	171	13,74	561	33,72
44	7,59	176	13,94	581	34,85
47	7,89	181	14,04	601	35,57
50	8,20	186	14,25	621	36,29
53	8,51	191	14,45	641	37,00
56	8,71	196	14,66	661	37,93
59	9,02	201	15,48	681	38,64
62	9,23	211	16,09	701	39,36
65	9,43	221	16,71	721	40,08
68	9,74	231	17,32	741	40,80
71	9,94	241	18,14	761	41,51
74	10,15	251	18,96	781	42,13
77	10,35	261	19,58	801	42,64
80	10,56	271	20,19	821	42,85
83	10,76	281	20,91	841	43,15
86	10,97	291	21,42	861	43,36
89	11,17	301	21,83	881	43,67
92	11,28	311	21,83	901	43,87
95	11,48	321	21,83	921	44,28
98	11,58	331	21,83	941	44,90
101	11,69	341	22,65	961	45,41
106	11,79	351	22,65	981	45,92

1.2 Truck shipment

The distance from the basing point to the recipient shall be calculated acc. to Entfernungswerk Straße (EWS) [Distance Rules for Road Transport]. These carriage supplements shall apply when the dispatching service is performed by the supplying mill. The carriage supplements apply to the 26-tonne rate. Supplements for lower carriage classes are determined with a coefficient.

The rule for using the tonnage classes is as follows:

For less than 500 kg, the respective lower tonnage class shall apply and, starting from 500 kg, the respective higher tonnage class shall apply.

Tonnage class	Coefficient
Minimum carriage weight 15 t	1,29
16 t	1,26
17 t	1,23
18 t	1,20
19 t	1,17
20 t	1,13
21 t	1,10
22 t	1,07
23 t	1,05
24 t	1,02
25 t	1,01
26 t	1

1.2.1 Freight and Toll rates

The freight rates for the 26-tonne rate – ex basing point – are as follows: In the respective distance zone by kilometres (median of the kilometre class), the toll supplement - in relation to the total distance - shall be calculated on the basis of 85% of the distance travelled by motorway and EUR 0.124 per km. For lower tonnage classes, the toll supplement is also determined by the coefficients given under 1.2.

from km	carriage suppl. in €/t	Toll suppl. in €/t	from km	carriage suppl. in €/t	Toll suppl. in €/t
0	3,08	-	211	19,07	1,26
7	3,38	-	221	19,68	1,32
9	3,69	-	231	20,30	1,38
11	3,90	-	241	20,91	1,44
13	4,31	-	251	21,42	1,50
15	4,61	-	261	22,24	1,56
17	4,82	-	271	22,96	1,62
19	5,02	-	281	23,58	1,67
21	5,23	-	291	24,19	1,73
23	5,43	-	301	24,70	1,82
25	5,54	-	321	25,42	1,94
27	5,74	-	341	25,83	2,05
29	5,84	-	361	26,55	2,17
31	5,95	0,20	381	27,57	2,29
36	6,15	0,23	401	28,91	2,41
41	6,36	0,25	421	29,93	2,52
46	6,77	0,28	441	31,26	2,64
51	7,18	0,31	461	32,39	2,76
56	7,69	0,34	481	33,62	2,87
61	8,00	0,37	501	34,65	2,99
66	8,30	0,40	521	35,57	3,11
71	8,71	0,43	541	36,39	3,22
76	9,23	0,46	561	37,31	3,34
81	9,74	0,49	581	38,03	3,46
86	9,94	0,52	601	38,85	3,58
91	10,35	0,55	621	39,46	3,69
96	10,76	0,58	641	40,28	3,81
101	11,38	0,62	661	40,90	3,93
111	12,10	0,68	681	41,72	4,04
121	12,92	0,74	701	42,33	4,16
131	13,63	0,80	721	43,05	4,28
141	14,25	0,85	741	43,77	4,39
151	14,86	0,91	761	44,28	4,51
161	15,38	0,97	781	45,20	4,63
171	15,99	1,03	801	45,92	4,83
181	16,61	1,09	851	47,05	5,13
191	17,22	1,15	901	47,25	5,42
201	18,45	1,21	951	48,28	5,57

2. Outside Germany

Carriage supplements for carriage-free delivery by rail or truck as agreed.