

Freight rates for carriage-free delivery by train and truck

Effective for deliveries as of 1 April 2008. This list applies in conjunction with the **Price Lists** and is subject to the **General Terms and Conditions for Delivery and Payment** of Salzgitter Flachstahl GmbH. Prices are in €/tonne excluding tax.

1. Germany

1.1 Shipment by rail

The distance from the basing point to the station of destination shall be calculated acc. to the Deutsche Eisenbahn- und Gütertarif (DEGT) [German Rail and Freight Rates]. The following carriage supplements shall apply – ex basing point.

from km (DEGT)	carriage suppl. in €/t	from km (DEGT)	carriage suppl. in €/t	from km (DEGT)	carriage suppl. in €/t
0	4,10	111	11,60	361	23,10
8	4,20	116	11,70	371	23,10
11	4,50	121	11,80	381	24,00
14	4,90	126	11,90	391	24,00
17	5,20	131	12,10	401	25,10
20	5,50	136	12,20	421	26,20
23	5,80	141	12,30	441	27,30
26	6,10	146	12,40	461	28,50
29	6,30	151	12,60	481	29,60
32	6,50	156	12,90	501	30,70
35	6,80	161	13,10	521	31,50
38	7,00	166	13,30	541	32,20
41	7,20	171	13,40	561	32,90
44	7,40	176	13,60	581	34,00
47	7,70	181	13,70	601	34,70
50	8,00	186	13,90	621	35,40
53	8,30	191	14,10	641	36,10
56	8,50	196	14,30	661	37,00
59	8,80	201	15,10	681	37,70
62	9,00	211	15,70	701	38,40
65	9,20	221	16,30	721	39,10
68	9,50	231	16,90	741	39,80
71	9,70	241	17,70	761	40,50
74	9,90	251	18,50	781	41,10
77	10,10	261	19,10	801	41,60
80	10,30	271	19,70	821	41,80
83	10,50	281	20,40	841	42,10
86	10,70	291	20,90	861	42,30
89	10,90	301	21,30	881	42,60
92	11,00	311	21,30	901	42,80
95	11,20	321	21,30	921	43,20
98	11,30	331	21,30	941	43,80
101	11,40	341	22,10	961	44,30
106	11,50	351	22,10	981	44,80

1.2 Truck shipment

The distance from the basing point to the recipient shall be calculated acc. to Entfernungswerk Straße (EWS) [Distance Rules for Road Transport]. These carriage supplements shall apply when the dispatching service is performed by the supplying mill. The carriage supplements apply to the 26-tonne rate. Supplements for lower carriage classes are determined with a coefficient.

The rule for using the tonnage classes is as follows:

For less than 500 kg, the respective lower tonnage class shall apply and, starting from 500 kg, the respective higher tonnage class shall apply.

Tonnage class	Coefficient
Minimum carriage weight 15 t	1,29
16 t	1,26
17 t	1,23
18 t	1,20
19 t	1,17
20 t	1,13
21 t	1,10
22 t	1,07
23 t	1,05
24 t	1,02
25 t	1,01
26 t	1

In case of pick-up by the recipient's own vehicles (works transport), we shall bill the 26-tonne carriage supplement from the basing point to the recipient, and we shall credit the 26-tonne supplement from the shipment point to the recipient. For truck shipments, the special supplement acc. to our price list shall also be billed. This supplement shall also apply in case of collection by the customer. A 40% supplement on freight rates shall be charged in case of third-party dispatching.

1.2.1 Freight rates

The freight rates for the 26-tonne rate – ex basing point – are as follows: In the respective distance zone by kilometres (median of the kilometre class), the toll supplement - in relation to the total distance - shall be calculated on the basis of 85% of the distance travelled by motorway and EUR 0.124 per km.

from km EWS	carriage suppl. in €/t	Toll suppl. in €/vehicle	from km EWS	carriage suppl. in €/t	Toll suppl. in €/vehicle
0	3,00	-	211	18,60	0,87
7	3,30	-	221	19,20	0,91
9	3,60	-	231	19,80	0,95
11	3,80	-	241	20,40	1,00
13	4,20	-	251	20,90	1,04
15	4,50	-	261	21,70	1,08
17	4,70	-	271	22,40	1,12
19	4,90	-	281	23,00	1,16
21	5,10	-	291	23,60	1,20
23	5,30	-	301	24,10	1,26
25	5,40	-	321	24,80	1,34
27	5,60	-	341	25,20	1,42
29	5,70	-	361	25,90	1,50
31	5,80	0,13	381	26,90	1,58
36	6,00	0,15	401	28,20	1,66
41	6,20	0,17	421	29,20	1,75
46	6,60	0,19	441	30,50	1,83
51	7,00	0,21	461	31,60	1,91
56	7,50	0,24	481	32,80	1,99
61	7,80	0,26	501	33,80	2,07
66	8,10	0,28	521	34,70	2,15
71	8,50	0,30	541	35,50	2,23
76	9,00	0,32	561	36,40	2,31
81	9,50	0,34	581	37,10	2,39
86	9,70	0,36	601	37,90	2,47
91	10,10	0,38	621	38,50	2,56
96	10,50	0,40	641	39,30	2,64
101	11,10	0,43	661	39,90	2,72
111	11,80	0,47	681	40,70	2,80
121	12,60	0,51	701	41,30	2,88
131	13,30	0,55	721	42,00	2,96
141	13,90	0,59	741	42,70	3,04
151	14,50	0,63	761	43,20	3,12
161	15,00	0,67	781	44,10	3,20
171	15,60	0,71	801	44,80	3,35
181	16,20	0,75	851	45,90	3,55
191	16,80	0,79	901	46,10	3,75
201	18,00	0,83	951	47,10	3,95

2. Outside Germany

Carriage supplements for carriage-free delivery by rail or truck as agreed.