

Freight rates for carriage-free delivery by train and truck

Effective for deliveries as of 1 January 2006. This list applies in conjunction with the **Price Lists** and is subject to the **General Terms and Conditions for Delivery and Payment** of Salzgitter Flachstahl GmbH. Prices are in €/tonne excluding tax.

1. Germany

1.1 Shipment by rail

The distance from the basing point to the station of destination shall be calculated acc. to the Deutsche Eisenbahn- und Gütertarif (DEGT) [German Rail and Freight Rates]. The following carriage supplements shall apply – ex basing point.

from km (DEGT)	carriage suppl. in €/t	from km (DEGT)	carriage suppl. in €/t	from km (DEGT)	carriage suppl. in €/t
0	3,90	111	11,20	361	22,20
8	4,00	116	11,30	371	22,20
11	4,30	121	11,40	381	23,00
14	4,70	126	11,50	391	23,00
17	5,00	131	11,70	401	24,10
20	5,30	136	11,80	421	25,20
23	5,60	141	11,90	441	26,30
26	5,90	146	12,00	461	27,40
29	6,10	151	12,20	481	28,40
32	6,30	156	12,40	501	29,50
35	6,60	161	12,50	521	30,30
38	6,80	166	12,70	541	31,00
41	7,00	171	12,80	561	31,70
44	7,20	176	13,00	581	32,60
47	7,40	181	13,10	601	33,30
50	7,60	186	13,30	621	34,00
53	7,90	191	13,50	641	34,70
56	8,10	196	13,70	661	35,60
59	8,40	201	14,50	681	36,30
62	8,60	211	15,10	701	36,90
65	8,80	221	15,70	721	37,50
68	9,10	231	16,30	741	38,20
71	9,30	241	17,10	761	38,50
74	9,50	251	17,70	781	39,50
77	9,70	261	18,30	801	40,00
80	9,90	271	18,90	821	40,20
83	10,10	281	19,60	841	40,50
86	10,30	291	20,10	861	40,70
89	10,50	301	20,50	881	41,00
92	10,60	311	20,50	901	41,20
95	10,80	321	20,50	921	41,60
98	10,90	331	20,50	941	42,20
101	11,00	341	21,30	961	42,70
106	11,10	351	21,30	981	43,20

1.2 Truck shipment

The distance from the basing point to the recipient shall be calculated acc. to Entfernungswerk Straße (EWS) [Distance Rules for Road Transport]. These carriage supplements shall apply when the dispatching service is performed by the supplying mill. The carriage supplements apply to the 26-tonne rate. Supplements for lower carriage classes are determined with a coefficient.

The rule for using the tonnage classes is as follows:

For less than 500 kg, the respective lower tonnage class shall apply and, starting from 500 kg, the respective higher tonnage class shall apply.

Tonnage class	Coefficient
Minimum carriage weight 15 t	1,29
16 t	1,26
17 t	1,23
18 t	1,20
19 t	1,17
20 t	1,13
21 t	1,10
22 t	1,07
23 t	1,05
24 t	1,02
25 t	1,01
26 t	1

In case of pick-up by the recipient's own vehicles (works transport), we shall bill the 26-tonne carriage supplement from the basing point to the recipient, and we shall credit the 26-tonne supplement from the shipment point to the recipient. For truck shipments, the special supplement acc. to our price list shall also be billed. This supplement shall also apply in case of collection by the customer. A 40% supplement on freight rates shall be charged in case of third-party dispatching.

1.2.1 Freight rates

The freight rates for the 26-tonne rate – ex basing point – are as follows: In the respective distance zone by kilometres (median of the kilometre class), the toll supplement - in relation to the total distance - shall be calculated on the basis of 85% of the distance travelled by motorway and EUR 0.124 per km.

from km EWS	carriage suppl. in €/t	Toll suppl. in €/vehicle	from km EWS	carriage suppl. in €/t	Toll suppl. in €/vehicle
0	2,70	-	211	16,70	0,87
7	3,00	-	221	17,30	0,91
9	3,30	-	231	17,80	0,95
11	3,50	-	241	18,30	1,00
13	3,70	-	251	18,80	1,04
15	4,00	-	261	19,50	1,08
17	4,20	-	271	20,10	1,12
19	4,40	-	281	20,70	1,16
21	4,60	-	291	21,20	1,20
23	4,80	-	301	21,70	1,26
25	4,90	-	321	22,20	1,34
27	5,00	-	341	22,60	1,42
29	5,10	-	361	23,30	1,50
31	5,20	0,13	381	24,20	1,58
36	5,40	0,15	401	25,30	1,66
41	5,60	0,17	421	26,30	1,75
46	5,90	0,19	441	27,40	1,83
51	6,30	0,21	461	28,40	1,91
56	6,70	0,24	481	29,40	1,99
61	7,00	0,26	501	30,40	2,07
66	7,30	0,28	521	31,20	2,15
71	7,70	0,30	541	31,90	2,23
76	8,10	0,32	561	32,70	2,31
81	8,50	0,34	581	33,40	2,39
86	8,70	0,36	601	34,00	2,47
91	9,10	0,38	621	34,60	2,56
96	9,40	0,40	641	35,30	2,64
101	10,00	0,43	661	35,90	2,72
111	10,60	0,47	681	36,50	2,80
121	11,30	0,51	701	37,10	2,88
131	12,00	0,55	721	37,80	2,96
141	12,50	0,59	741	38,40	3,04
151	13,00	0,63	761	39,00	3,12
161	13,50	0,67	781	39,60	3,20
171	14,00	0,71	801	40,30	3,35
181	14,60	0,75	851	40,90	3,55
191	15,10	0,79	901	41,60	3,75
201	16,20	0,83	951	42,60	3,95

2. Outside Germany

Carriage supplements for carriage-free delivery by rail or truck as agreed.