

Price List for SHEETS WITH ORGANIC STRIP COATING (FOLASTAL®)

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Effective as of 1 October 2006. Prices are in €/tonne excluding tax and are subject to our **General Terms and Conditions for Delivery and Payment**. This price list applies to the manufacturing programme of Salzgitter Flachstahl. Deliveries shall be billed according to their actual weight.

1. Freight basis

- Siegen (Germany)
- Baracaldo (Spain)
- Gent Zeehaven (Belgium)
- Seraing (Belgium)
- Charleroi (Belgium)
- Milano (Italy)
- Eisenhüttenstadt (Germany)
- Avilés (Spain)
- Fos-sur-Mer (France)
- Dunkerque (France)
- Thionville (France)
- IJmuiden (Netherlands)

2. Basis prices

The thicknesses in this price list are the thicknesses BEFORE painting. The thickness should be either the midpoint of the tolerance range specified in the order, or the target thickness ordered, whichever value is lower.

2.1 Partially effective prices per coil for the basis material: Cold-rolled sheet of steel grade DC01

Front: Single-layer paint (5-7 µ)
 Back: Protective paint (3-8 µ)
 Colouring: acc. to mill standard

Width (mm)	700	800	900	1100	
Thickness (mm)	< 800	< 900	< 1100	< 1300	≥ 1300
0.40 < 0.43	1282	1191	1106	1009	-
0.43 < 0.45	1244	1164	1081	989	-
0.45 < 0.48	1215	1145	1064	975	952
0.48 < 0.50	1180	1117	1039	959	940
0.50 < 0.53	1158	1101	1022	949	932
0.53 < 0.55	1137	1077	1002	938	925
0.55 < 0.58	1121	1058	988	930	919
0.58 < 0.60	1102	1041	973	922	914
0.60 < 0.63	1089	1029	962	917	911
0.63 < 0.65	1072	1014	952	910	906
0.65 < 0.68	1060	1004	945	903	900
0.68 < 0.70	1049	991	937	897	895
0.70 < 0.73	1038	982	930	891	890
0.73 < 0.75	1025	972	922	888	887
0.75 < 0.78	1016	963	917	885	885
0.78 < 0.80	1003	954	910	880	880
0.80 < 0.83	991	947	907	875	875
0.83 < 0.85	982	942	904	873	873
0.85 < 0.88	978	939	903	870	870
0.88 < 0.90	973	935	900	867	868
0.90 < 0.93	966	925	893	863	863
0.93 < 0.95	954	919	888	860	860
0.95 < 0.98	948	918	887	857	857
0.98 < 1.00	938	909	880	851	851
1.00 < 1.10	924	899	871	839	837
1.10 < 1.20	912	889	860	833	831
1.20 < 1.30	895	871	850	826	824
1.30 < 1.40	888	863	840	816	814
1.40 < 1.50	886	862	838	813	811
1.50 < 1.75	883	860	836	811	809
1.75 ≤ 2.00	885	861	836	811	809

Thickness above 2.00 mm on request. Widths less than 700 mm on request.

2.2 Partially effective prices per coil for the basis material: Hot-dip galvanized sheet of steel grade DX51 Zinc coating thickness of 275 g/m² – double-sided

Front: Single-layer paint (5-7 µ)
 Back: Protective paint (3-8 µ)
 Colouring: acc. to mill standard

Width (mm)	700	800	900	1100	
Thickness (mm)	< 800	< 900	< 1100	< 1300	≥ 1300
0.40 < 0.43	1426	1309	1226	1132	-
0.43 < 0.45	1384	1278	1197	1108	-
0.45 < 0.48	1322	1254	1175	1089	1066
0.48 < 0.50	1284	1223	1147	1070	1051
0.50 < 0.53	1253	1198	1121	1051	1034
0.53 < 0.55	1229	1171	1098	1037	1024
0.55 < 0.58	1210	1149	1081	1026	1015
0.58 < 0.60	1188	1129	1063	1015	1007
0.60 < 0.63	1168	1110	1045	1003	997
0.63 < 0.65	1149	1093	1033	994	990
0.65 < 0.68	1134	1080	1023	984	981
0.68 < 0.70	1122	1066	1014	977	975
0.70 < 0.73	1109	1055	1005	969	968
0.73 < 0.75	1094	1043	995	964	963
0.75 < 0.78	1083	1032	988	959	959
0.78 < 0.80	1069	1022	980	953	953
0.80 < 0.83	1052	1010	972	943	943
0.83 < 0.85	1041	1003	967	939	939
0.85 < 0.88	1036	999	965	935	935
0.88 < 0.90	1030	994	961	931	932
0.90 < 0.93	1022	983	953	926	926
0.93 < 0.95	1009	976	947	922	922
0.95 < 0.98	1002	974	945	918	918
0.98 < 1.00	991	964	937	911	911
1.00 < 1.10	974	951	925	896	894
1.10 < 1.20	959	938	911	887	885
1.20 < 1.30	940	918	899	878	876
1.30 < 1.40	925	902	881	860	858
1.40 < 1.50	921	899	877	855	853
1.50 < 1.75	915	894	872	850	848
1.75 ≤ 2.00	914	892	869	847	845

3. Extra charges

3.1 Extra charges for steel grades: Cold-rolled sheet acc. to DIN EN 10130

Abbreviation	
DC01	0
DC03	10
DC04	16
DC05	35
DC06	80

Other steel grades: upon request

3.2 Hot-dip galvanized sheet acc. to DIN EN 10327 and 10326

Abbreviation	
DX51D	0
DX52D	25
DX53D	52
DX54D	90
S220GD	0
S250GD	5
S280GD	15
S320GD	25
S350GD	40

Other steel grades: upon request

■ = Changes

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3.3 Discounts for zinc coatings

The normal coating is in compliance with the following coating categories:

- 275 g/m² double-sided – for hot-dip galvanized material acc. to DIN EN 10327 and DIN EN 10326

and all features described in the Characteristic Steel Features Brochure “Flat steel products with organic strip coating” in the respective newest version (as published by Stahl-Informations-Zentrum [Steel Information Centre], Düsseldorf) or a DIN EN specification replacing it.

In case of different coatings the following supplements and discounts shall apply.

When ordering a maximum coating or a minimum coating per side within a single coating category, billing shall be subject to prior clarification of manufacturing availabilities.

Coatings shall be tested in accordance with the above-mentioned DIN standards as well as the Characteristic Steel Features Brochure “Flat steel products with organic strip coating”.

Coating Thickness (mm)	≤ 150 g/m ²	>150 - 225 g/m ²	>225 - 275 g/m ²	>275 g/m ²
0.40 < 0.50	- 25	- 9	0	Subject
0.50 < 0.60	- 20	- 7	0	to prior
0.60 < 0.80	- 15	- 5	0	acceptance
0.80 ≤ 1.25	- 10	- 3	0	by the supply-
> 1.25	- 5	- 2	0	ing mill

3.4 Extra charges/discounts for specific quantities

shall apply within the respective thickness ranges for:

- self-contained production of an ordered tonnage for a single recipient and a single destination
- the ordered tonnage per type of coating and per colour in case of paints
- the ordered tonnage in case of films

Quantity of Thickness (mm)	Quantity of Thickness (mm)				
	10 t	10 t < 20 t	20 t < 50 t	50 t < 100 t	≥ 100 t
0.40 < 0.80	(¹)	50	25	0	- 20
0.80 < 1.25	(¹)	60	35	0	- 15
≥ 1.25	(¹)	80	45	20	0

(¹) By prior agreement

■ = Changes

3.5 Supplements for reduced tolerances

acc. to DIN EN 10131 or DIN EN 10143 (1993)

Close tolerance on thickness	15
Close tolerance on width	15

3.6 Extra charge for coil weights

Coils (without slit strip)

Coil weight in tonnes	Width in mm		
	700 < 800	800 < 1100	≥ 1100
4 < 6	15	22	27
≥ 6	0	0	0

3.7 Packaging

Weighing and billing is gross for net. Wood required for packing is included in the weighing.

Standard packaging for coils:

Base: Coils without wooden base, horizontal axis

Wrapping types: with or without paper, with edge protection and packaging straps.

Special or seaworthy packaging:

Subject to acceptance and special charges

(Cp. Characteristic Steel Features Brochure “Flat steel products with organic strip coating” – published by Stahl-Informations-Zentrum [Steel Information Centre], Düsseldorf.)

3.8 Extra charge for materials testing certificates

acc. to DIN EN 10204

Attestation of conformity with the order	2.1	0
Test certificate	2.2	3
Acceptance test certificate	3.1 B	5

Personal acceptance costs are at the charge of the ordering party.

3.9 Transport

The extra charge for transportation is calculated for the number of tonnes and based on the weighed tonnage including packaging.

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3.10 Extra charge for coating systems – per side

Thickness (mm)	Lights White goods 25/S	Polyester 25/S	Polyester 15/S	PVDF 25/S	HDP 25/S	HDP Thick coat 50/S	Protective film transparent
0.40 < 0.43	207	103	71	350	167	388	102
0.43 < 0.45	198	99	68	334	156	364	97
0.45 < 0.48	187	93	64	314	149	348	90
0.48 < 0.50	181	91	63	301	140	323	86
0.50 < 0.53	174	86	60	285	135	307	80
0.53 < 0.55	170	84	59	275	128	291	76
0.55 < 0.58	163	81	57	261	124	280	72
0.58 < 0.60	157	79	55	252	117	264	69
0.60 < 0.63	147	73	51	239	113	253	67
0.63 < 0.65	139	70	49	231	107	242	66
0.65 < 0.68	128	64	43	219	103	234	64
0.68 < 0.70	122	61	41	212	97	222	63
0.70 < 0.73	113	56	37	202	94	214	61
0.73 < 0.75	109	55	36	197	90	205	60
0.75 < 0.78	107	53	36	189	88	199	57
0.78 < 0.80	106	53	36	185	85	191	55
0.80 < 0.83	106	53	36	179	84	185	52
0.83 < 0.85	105	53	36	176	81	178	50
0.85 < 0.88	103	52	36	170	79	173	48
0.88 < 0.90	100	50	34	166	77	166	47
0.90 < 0.93	95	47	32	160	74	161	46
0.93 < 0.95	91	45	31	156	72	155	45
0.95 < 0.98	85	43	29	150	70	150	45
0.98 < 1.00	83	41	27	146	67	144	45
1.00 < 1.10	79	40	27	135	67	140	39
1.10 < 1.20	73	36	25	123	61	118	36
1.20 < 1.30	71	36	25	115	57	100	32
1.30 < 1.40	72	36	26	109	53	85	28
1.40 < 1.50	51	25	16	97	46	71	31
1.50 < 1.75	49	25	17	84	44	64	25
1.75 ≤ 2.00	41	21	14	72	38	53	22

Other painting systems on request

■ = Changes

4. General

- 4.1** In case of deliveries in coils, coil weights may be between 75 % and 125 % of the ordered or confirmed weight. Up to 20 % of the tonnage per item may be supplied with a weight between 25 % and 75 % of the confirmed coil weight. Lightweight coils of less than 25 % cannot always be avoided and may therefore be part of the shipment.
- 4.2** In case of deliveries in coils and as sorting is not possible, there might be up to 2 % defects per item. The proportion of defects may be higher inside individual coils.
- 4.3** In case of deliveries in coils, plates or cut-to-length units may only be in conformity with the mill standard or other respective standards, when the processing party has cutting and alignment facilities of an equally high quality.

3.11 Tones

Thickness (mm)	0,40 < 0,70	0,70 < 1,00	1,00 < 1,25	≥ 1,25
Paint group 1	0	0	0	0
Paint group 2	12	9	5	3
Metallic	30	23	20	18
Others	(¹)	(¹)	(¹)	(¹)

(¹) By prior agreement

(*) approximation RAL 9006/9007, other metallic tones as per customer sample

3.11 Colour palette

Paint group 1	Paint group 2
1013(*) Pearl white	3003(*) Ruby red
1014(*) Ivory	3005(*) Wine red
1015(*) Light ivory	3009(*) Oxide red
7004(*) Signal grey	3011(*) Brown red
7016(*) Anthracite grey	5003(*) Sapphire blue
7030(*) Stone grey	5005(*) Signal blue
7035(*) Light grey	5008(*) Grey blue
7037(*) Dusty grey	5010(*) Gentian blue
9001(*) Cream	5012(*) Light blue
9002(*) Grey white	6002(*) Leaf green
9003(*) Signal white	6005(*) Moss green
9005(*) Jet black	8004(*) Copper brown
9010(*) Pure white	8011(*) Nut brown
9016(*) Traffic white	8012(*) Red brown
	8016(*) Mahogany brown
	8017(*) Chocolate brown
	8019(*) Grey brown
	9006(*) White aluminum
	9007(*) Grey aluminum

(*) RAL code that is the closest approximation

Note: For metallic tones of paint group 2, both extra charges will be applied.

4.4 Weighing tolerances on ordered quantities per item

The following excess deliveries or short deliveries are permitted per item on ordered quantities:

< 10 t	+/- 30 %
10 < 30 t	+/- 20 %
≥ 30 t	+/- 10 %

In addition, weight discrepancies resulting from dimensional tolerances must also be taken into consideration. We also reserve the right to stipulate the delivery of certain minimum quantities (depending on the product units).

- 4.5** We request that you observe the valid version of the document "Characteristic Properties 093 – Organically Coil-Coated Flat Steel Products" with regard to transport, storage and subsequent processing.